

# Antoine Bali

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## EDUCATION

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### University of Central Florida

**Orlando, FL**

*Bachelor of Science in Business Administration, Finance*

*Graduation Date: August 2026*

**Activities:** Delta Sigma Pi (Professional Business Fraternity)

**Relevant Coursework:** Private Equity, Intermediate Macroeconomics, Portfolio Analysis and Management, Financial Accounting, Advanced Topics in Financial Management

## PROFESSIONAL EXPERIENCE

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### Charles Schwab

**Orlando, FL**

*Asset Transfer Services Intern*

*June-August 2025*

- Led two intern projects: a multilingual accessibility proposal and a partner self-service portal projected to reduce redundant email volume by 50%.
- Set timelines, coordinated cross-functional meetings, and ensured on-time, high-quality deliverables.
- Passed the FINRA SIE exam mid-internship.

### Independent E-Commerce Business

**Scarsdale, NY**

*Founder & Operator*

*September 2019-August 2023*

- Built and managed an e-commerce operation while in high school.
- Generated \$20,000+ in revenue by identifying arbitrage opportunities in limited-release products such as graphics cards, and gaming consoles.
- Achieved 30-40% gross margin through dynamic pricing and high inventory turnover.
- Applied financial decision-making and risk management principles to real capital investments, developing hands-on experience with market behavior, demand forecasting, and performance analysis.

## ADDITIONAL EXPERIENCE

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### Penske Truck Leasing

**Winter Haven, FL**

*Rental Representative*

*June-August 2024*

- Managed end-to-end rental operations and client relationships for a new branch, supporting both corporate and retail accounts.
- Drove recurring revenue by securing long-term contracts with clients through proactive outreach and consistent service.
- Recognized company-wide as a top performer for customer experience and sales productivity.

### Fellow Products

**San Francisco, CA**

*Marketing Intern*

*February-May 2022*

- Collected qualitative feedback from customers and identified renewal and cancellation trends to support retention strategy planning.
- Identified and escalated a security breach early in the internship, preventing potential exposure of company data.
- Executed weekly SQL queries and conducted data analysis to support the marketing director's plans.

## ADDITIONAL INFORMATION

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**Certifications:** FINRA Securities Industry Essentials (SIE) Exam, Lean Six Sigma Yellow Belt

**Languages:** French (Native Speaker), Spanish (Professional Working Proficiency)

**Technical Skills:** Microsoft Excel (Certified), SQL, Microsoft Office

**Interests:** Rowing, Sailing, Personal Investment Portfolio